

## Best's Credit Rating Effective Date

November 01, 2024

#### **Additional Rating Types**

National Scale Rating for <u>Reaseguradora</u> <u>Patria, S.A. (AMB#086054)</u> is aaa.MX

#### Best's Country Risk Reports Utilized Mexico - CRT - 3

#### **Analytical Contacts**

Inger Rodriguez Financial Analyst Inger.Rodriguez@ambest.com +52 55 9085 6353

Eli Sanchez Director Eli.Sanchez@ambest.com +52 55 9085 7503

#### Information

Best's Credit Rating Methodology

Guide to Best's Credit Ratings

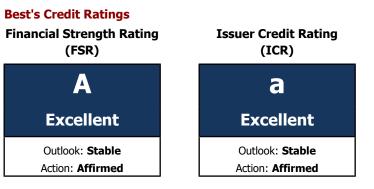
Market Segment Outlooks

#### **Financial Data Presented**

The financial data in this report reflects the most current data available to the Analytical Team at the time of the rating. Updates to the financial exhibits in this report are available here: <u>Best's Financial Report</u>.

## Reaseguradora Patria, S.A.

AMB #: 086054 | AIIN #: AA-2730800 Ultimate Parent: AMB # 033224 - Peña Verde, S.A.B.



#### **Assessment Descriptors**

| Balance Sheet Strength     | Strongest   |
|----------------------------|-------------|
| Operating Performance      | Adequate    |
| Business Profile           | Neutral     |
| Enterprise Risk Management | Appropriate |



### **Rating Rationale**

#### **Balance Sheet Strength: Strongest**

- Risk-adjusted capitalization remains at the strongest level, as measured by Best's Capital Adequacy Ratio (BCAR); adjusted policyholders' surplus (APHS) is supported by the strengthening of catastrophe reserves.
- Conservative investment strategy, mainly allocated in Mexican sovereign fixed-income instruments.
- Sound retrocession program, placed with highly rated entities and proven successful at protecting the company's capital position through catastrophic events.

#### **Operating Performance: Adequate**

- Profitability achieved through positive underwriting results, further strengthened by investment income.
- Premium sufficiency maintained through the years, even in the wake of extraordinary catastrophic events.
- Catastrophic reserves continue to limit bottom-line results.

#### **Business Profile: Neutral**

- Only reinsurer in the Mexican industry, and top player in Latin America with strong relationships with other participants.
- Diversified business portfolio across property/casualty lines and life business and geographic regions.
- Global expansion efforts have successfully materialized in South America and more recently in the US.

#### Enterprise Risk Management: Appropriate

- Leader in enterprise risk management (ERM) framework development in Mexico and Latin America.
- Risk management follows a process centered primarily on measuring and monitoring while reporting every quarter in order to mitigate risks.
- Sound retrocession program placed with highly rated entities.

#### Outlook

• The stable outlooks reflect Reaseguradora Patria's ability to maintain stable profitability metrics along with the strongest level of risk-adjusted capitalization, while implementing its business expansion strategy.

#### **Rating Drivers**

- Factors that could lead to positive rating actions include a consistent upward trend in profitability metrics, while maintaining its strongest level of risk-adjusted capitalization, as well as the continued and successful operation of its overseas expansion.
- Factors that may lead to negative rating actions include a sustained decline in profitability, as well as significant deterioration in risk-adjusted capitalization, driven either by unfavorable results or significant cash withdrawals.

## **Key Financial Indicators**

AM Best may recategorize company-reported data to reflect broader international reporting standards and increase global comparability.

#### Best's Capital Adequacy Ratio (BCAR) Scores (%)

| Confidence Level | 95.0 | 99.0 | 99.5 | 99.6 |
|------------------|------|------|------|------|
| BCAR Score       | 71.0 | 59.0 | 54.0 | 52.0 |

Source: Best's Capital Adequacy Ratio Model - Global





| Key Financial Indicators   | 2023<br>MXN (000)               | 2022<br>MXN (000)                 | 2021<br>MXN (000)                 | 2020<br>MXN (000)               | -                               | 2019<br>1XN (000)        |
|--|---------------------------------|-----------------------------------|-----------------------------------|---------------------------------|---------------------------------|--------------------------|
| Net Premiums Written:  |                                 |                                   |                                   |                                 |                                 |                          |
| Life   | 836,283                         | 839,738                           | 487,324                           | 425,593                         | 3                               | 355,127                  |
| Non-Life   | 9,189,264                       | 8,192,506                         | 6,535,363                         | 5,252,972                       | 7                               | 3,668,916                |
| Composite  | 10,025,547                      | 9,032,244                         | 7,022,687                         | 5,678,570                       | נ                               | 4,024,043                |
| Net Income   | 1,114,533                       | 1,250,282                         | 1,095,995                         | 811,838                         | 3                               | 888,175                  |
| Total Assets   | 24,840,264                      | 22,462,320                        | 20,144,772                        | 17,248,450                      | )                               | 13,816,393               |
| Total Capital and Surplus  | 10,094,183                      | 9,685,261                         | 8,819,345                         | 7,583,228                       | 3                               | 6,618,814                |
| Key Financial Indicators & Ratios Profitability:   | 2023<br>MXN (000)               | 2022<br>MXN (000)                 | 2021<br>MXN (000)                 | 2020<br>MXN (000)               | 2019<br>MXN (000)               | 5-Year<br>Average        |
| Profitability:   |                                 |                                   |                                   |                                 |                                 |                          |
|  |                                 |                                   |                                   |                                 |                                 |                          |
| Balance on Life Technical Account  | 33,450                          | -262,250                          | -390,026                          | -33,383                         | 11,731                          |                          |
| Balance on Life Technical Account<br>Balance on Non-Life Technical Account   | 33,450<br>305,900               | -262,250<br>1,538,503             | -390,026<br>1,035,807             | -33,383<br>331,485              | 11,731<br>243,119               |                          |
|  | •                               | ,                                 | •                                 | ,                               | ,                               |                          |
| Balance on Non-Life Technical Account  | 305,900                         | 1,538,503                         | 1,035,807                         | 331,485                         | 243,119                         |                          |
| Balance on Non-Life Technical Account<br>Net Income Return on Revenue (%)  | 305,900<br>11.0                 | 1,538,503<br>13.4                 | 1,035,807<br>16.1                 | 331,485<br>14.3                 | 243,119<br>22.1                 | <br>14.3                 |
| Balance on Non-Life Technical Account<br>Net Income Return on Revenue (%)<br>Net Income Return on Capital and Surplus (%)                                | 305,900<br>11.0<br>11.2         | 1,538,503<br>13.4<br>13.5         | 1,035,807<br>16.1<br>13.4         | 331,485<br>14.3<br>11.4         | 243,119<br>22.1<br>14.0         | <br>14.3<br>12.6         |
| Balance on Non-Life Technical Account<br>Net Income Return on Revenue (%)<br>Net Income Return on Capital and Surplus (%)<br>Non-Life Combined Ratio (%) | 305,900<br>11.0<br>11.2<br>96.4 | 1,538,503<br>13.4<br>13.5<br>80.7 | 1,035,807<br>16.1<br>13.4<br>82.8 | 331,485<br>14.3<br>11.4<br>93.2 | 243,119<br>22.1<br>14.0<br>92.4 | <br>14.3<br>12.6<br>88.7 |

Source: BestLink<sup>®</sup> - Best's Financial Suite

## **Credit Analysis**

#### **Balance Sheet Strength**

Balance sheet strength assessment remains at the strongest level, underpinned by its strongest capital adequacy levels and supported by an appropriate retro program, which helps the company preserve its capital position. In addition, the company maintains a more conservative investment policy.

#### Capitalization

Reaseguradora Patria's risk-adjusted capitalization remains at strongest levels for 2023, as measured by AM Best's Capital Adequacy Ratio (BCAR). During 2023 increase in Adjusted policyholder surplus (APHS), driven by positive net results coupled by the strengthening of Patria's Catastrophic Reserve which continues to provide additional capital. Net required capital increased too, driven mainly by Net Premium Risk, as net premiums written incremented 12% in 2023; underwriting risk is the main contributor to required capital, followed by investment risk.

The company employs a robust reinsurance program: capital is protected by several contracts, tailored for the specific regions in which Patria operates. CAT reserves regulation points to face a 1,500 years PML of windstorm or earthquake, the company has accumulated for an event in around 1,350 years. The retro program has proven successful at protecting the company's capital position through several catastrophic events, the most recent one, Hurricane Otis.



# BEST'S CREDIT REPORT

AMB #: 086054 - Reaseguradora Patria, S.A.

#### Balance Sheet Strength (Continued...)

| Capital Generation Analysis                            | 2023<br>MXN (000) | 2022<br>MXN (000) | 2021<br>MXN (000) | 2020<br>MXN (000) | 2019<br>MXN (000) |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|
| Beginning Capital and Surplus                          | 2,062,322         | 1,897,498         | 1,630,434         | 1,745,185         | 1,707,429         |
| Net Income   | 200,756           | 259,974           | 252,201           | -123,578          | 239,616           |
| Net Unrealized Capital Gains (Losses)                  | 86,851            | -51,465           | 14,863            | 8,827             | 20,161            |
| Stockholder Dividends                                  |                   |                   |                   |                   | -222,021          |
| Other Changes in Capital and Surplus                   |                   | -43,685           |                   |                   |                   |
| Net Change in Capital and Surplus                      | 287,607           | 164,824           | 267,064           | -114,751          | 37,756            |
| Ending Capital and Surplus                             | 2,349,929         | 2,062,322         | 1,897,498         | 1,630,434         | 1,745,185         |
| Net Change in Capital and Surplus (%)                  | 13.9              | 8.7               | 16.4              | -6.6              | 2.2               |
| Source: BestLink <sup>®</sup> - Best's Financial Suite |                   |                   |                   |                   |                   |
| Liquidity Analysis (%)                                 | 2023              | 2022              | 2021              | 2020              | 2019              |
| Liquid Assets to Total Liabilities                     | 115.9             | 123.3             | 128.3             | 123.3             | 135.5             |
| Total Investments to Total Liabilities                 | 119.6             | 127.3             | 132.6             | 128.2             | 141.9             |

Source: BestLink<sup>®</sup> - Best's Financial Suite

#### **Asset Liability Management - Investments**

The company's investment strategy remains prudent and focused in creating an adequate match between terms and currencies. The investment portfolio is comprised mainly by Mexican sovereign fixed income, followed by foreign fixed income and equities.

| Composition of Cash and Invested Assets         | 2023<br>MXN (000) | 2022<br>MXN (000) | 2021<br>MXN (000) | 2020<br>MXN (000) | 2019<br>MXN (000) |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| Total Cash and Invested Assets                  | 17,630,257        | 16,264,014        | 15,020,860        | 12,388,457        | 10,211,210        |
| Cash (%)  | 0.4               | 0.3               | 0.4               | 0.9               | 1.3               |
| Bonds (%)                                       | 85.6              | 86.8              | 83.1              | 82.1              | 76.2              |
| Equity Securities (%)                           | 10.9              | 9.7               | 13.3              | 13.2              | 18.0              |
| Real Estate, Mortgages and Loans (%)            | 2.8               | 2.9               | 2.9               | 3.4               | 4.0               |
| Other Invested Assets (%)                       | 0.2               | 0.3               | 0.3               | 0.4               | 0.2               |
| Total Cash and Unaffiliated Invested Assets (%) | 100.0             | 100.0             | 100.0             | 100.0             | 99.7              |
| Investments in Affiliates (%)                   |                   |                   |                   |                   | 0.3               |
| Total Cash and Invested Assets (%)              | 100.0             | 100.0             | 100.0             | 100.0             | 100.0             |

Source: BestLink® - Best's Financial Suite

#### **Reserve Adequacy**

Reserves continue to be constituted adequately to fulfill policyholder and company's obligations as required by CNSF guidelines and certified by the actuarial reports.

#### **Holding Company Assessment**

Peña Verde is the public holding company of reinsurer Reaseguradora Patria as well as Mexican insurers, General de Seguros and General de Salud, along with other service companies. The company does not issue debt and as such it does not pressures financial flexibility of its subsidiaries and while public, its shares are held by its shareholders. Peña Verde risk-adjusted capitalization remains strongest.

The purpose of the company is to create and enhance synergies through the insurance operations held under its ownership. Its strategy aims to provide financial flexibility, risk diversification, asset management, institutionalization, digital transformation and create a socially responsible company.



#### **Balance Sheet Strength (Continued...)**

PV's most important subsidiary, Patria Re, is generally considered the leader in ERM practices in the Mexican market. The group has strong management with significant experience in Mexico and Latin America. The business profile of Patria Re and General de Seguros differs in scope, but both are considered strong in the markets in which they operate. The subsidiaries have strong balance sheets and earning potential and all three entities have no debt.

Influence of holding company is considered neutral.

#### **Operating Performance**

During 2023, Patria was able to grew its premiums by 12%. The company maintained stable levels of retention at 80%. During 2023 almots all Patria lines of business reported positive growth figures.

Loss ratio increased slightly, to 50.3% driven by losses from Hurricane Otis which represented a gross loss of USD 90.6M and a net loss of USD 67.55M. The company has a sound retrocession program in place, which protected the company in this event and in the past, as Hurricane ETA and the Brazilian drought, allowing each time for loss ratio to remain stable. Management expenses and acquisition costs remained stable; Combined ratio stood at 96% for 2023. Without hurricane Otis, combined ratio would have been 85%.

Given its risk exposures, the bottom line results of the company continue to be limited by the creation of CAT reserves; 2023 results were characterized by profitable underwriting and positive investment income, which allowed for positive bottom line results.

| Financial Performance Summary                          | 2023<br>MXN (000) | 2022<br>MXN (000) | 2021<br>MXN (000) | 2020<br>MXN (000) | 2019<br>MXN (000) |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|
| Pre-Tax Income   | 1,233,166         | 1,416,299         | 1,191,616         | 814,977           | 930,325           |
| Net Income after Non-Controlling Interests             | 1,114,533         | 1,250,282         | 1,095,995         | 811,838           | 888,175           |
| Source: BestLink <sup>®</sup> - Best's Financial Suite |                   |                   |                   |                   |                   |
| Operating and Performance Ratios (%)                   | 2023              | 2022              | 2021              | 2020              | 2019              |
| Overall Performance:                                   |                   |                   |                   |                   |                   |
| Return on Assets                                       | 4.7               | 5.9               | 5.9               | 5.2               | 6.8               |
| Return on Capital and Surplus                          | 11.2              | 13.5              | 13.4              | 11.4              | 14.0              |
| Non-Life Performance:                                  |                   |                   |                   |                   |                   |
| Loss and LAE Ratio                                     | 49.7              | 43.3              | 43.8              | 50.8              | 45.9              |
| Expense Ratio  | 46.7              | 37.4              | 39.0              | 42.5              | 46.5              |
| Non-Life Combined Ratio                                | 96.4              | 80.7              | 82.8              | 93.2              | 92.4              |

Source: BestLink<sup>®</sup> - Best's Financial Suite

#### **Business Profile**

Patria Re is Mexico's only locally registered reinsurer, founded in 1953. The company has a strong niche position in the Mexican and Latin American market, where it has developed very strong client relationships. Patria Re writes mostly short-tailed business with 93% of GPW in PC and 7% in life and health.

Efforts to diversify the portfolio have been successful regionally and by business line as the company has been able to grow in South America and to diversify into other industries mainly through their contracts for PC. Mexico, South America, and Central America remains as the largest markets for the company, but its expansion overseas already has an important component of business from Europe and Asia.

The company continues to work with a large pool of brokers, as well as their own agents and offices.

The business profile of the company is considered neutral, on the positive side, its business model has been strong enough to withstand adverse market conditions in past years, with a good diversification within Latin America and an appropriate retro program.



#### Enterprise Risk Management

Reaseguradora Patria has a defined ERM framework that attends to risk identification, assessment, monitoring, and control. Additionally, such processes are backed up by the use of systems, tools, and communication to staff through education and training. ERM is a key pillar for the governance of the company and it serves to comply with the CNSF (Mexican regulator) requirements to prepare a comprehensive strategic plan, with defined risk committees, a risk manual, and internal or independent auditor of the risk management framework.

Several committees are revised through a risk committee which in turn is reported to the Board of Directors and to the Shareholders Assembly. In compliance with the Solvency II pillar, the company has defined limits to its underwriting risk in terms of retention and exposure to bonds and retro. Such limits are measured through a VaR model. Market, liquidity, credit, and operational risk are also quantified with defined daily limits and annual limits also employing a VaR model at 99.5% and 95% measures.

The company is a model in ERM development in Mexico. The company has further reinforced this area through the acquisition of CAT modeling technologies such as RMS that will enable the company to also provide outsourcing consulting to affiliates and clients. Patria risk management capabilities are ahead of the Mexican industry in terms of the integration of ERM company-wide and Solvency II implementation which enables it to optimize solvency capital requirements. The company has its own economic capital model.

The company's ERM is categorized as neutral. It adequately serves the needs of the business and is appropriate for the company's risk appetite.

#### **Reinsurance Summary**

Patria retro philosophy is to buy CAT protections looking to reduce volatility in results without creating any dependence on it. Following this rationale, the company reports that for non-cat risks, this strategy allows them to decrease volatility in results of around 15% and decrease risk capital according to the regulatory model. The main retro covers are an XL per risk, a whole account, an XL surplus and an ultramar CAT XL. With the use of the XL programs, the company can face an event loss of 1,500 years: currently the company has built up reserves that can face an event with a PML of 1 in 931 years. Additionally, the company employs a wide array of other contracts to protect its specialty lines, life and bonds. The quality of the reinsurance panel is top line with Lloyds syndicates, Hannover, Everest, Gen Re among others.

#### **Environmental, Social & Governance**

Patria is aware of the relevance of ESG factors, and considers that reinsurers play a fundamental role in the ESG agenda, as they also recognize that ESG is about creating opportunities, and not merely a tool for risk identification and measuring. The company deems ESG factors very important for its operations in the long term, which is why the company has incorporated a team dedicated specifically to ESG. Board of directors discusses ESG factors on a yearly basis.

The company is in the process of incorporating ESG factors in its investment processes, for which Patria incorporates negative screening filters and explicit ESG integration, for 25% up to 50% of its investment portfolio, and the company expects this percentage to increase within the next 12 months. Less than 5% of its portfolio is invested in green assets, as the main challenge the company faces is a limited offer of sustainable investments.

Patria incorporates ESG into its underwriting process, and recognizes the challenges that arise with the consistent integration of these factors into its investment and underwriting processes.



# BEST'S CREDIT REPORT

AMB #: 086054 - Reaseguradora Patria, S.A.

## **Financial Statements**

|                                 | 12/31/2023 |       | 12/31/2023 |
|---------------------------------|------------|-------|------------|
| Balance Sheet                   | MXN (000)  | %     | USD (000)  |
| Cash and Short Term Investments | 68,157     | 0.3   | 4,018      |
| Bonds                           | 15,098,829 | 60.8  | 890,076    |
| Equity Securities               | 1,930,202  | 7.8   | 113,785    |
| Other Invested Assets           | 533,069    | 2.1   | 31,424     |
| Total Cash and Invested Assets  | 17,630,257 | 71.0  | 1,039,304  |
| Reinsurers' Share of Reserves   | 3,048,733  | 12.3  | 179,723    |
| Debtors / Amounts Receivable    | 3,245,921  | 13.1  | 191,347    |
| Other Assets                    | 915,353    | 3.7   | 53,960     |
| Total Assets                    | 24,840,264 | 100.0 | 1,464,334  |
| Total Gross Technical Reserves  | 10,830,458 | 43.6  | 638,455    |
| Other Liabilities               | 3,915,623  | 15.8  | 230,826    |
| Total Liabilities               | 14,746,081 | 59.4  | 869,281    |
| Capital Stock                   | 888,161    | 3.6   | 52,357     |
| Retained Earnings               | 1,123,218  | 4.5   | 66,214     |
| Other Capital and Surplus       | 8,082,804  | 32.5  | 476,481    |
| Total Capital and Surplus       | 10,094,183 | 40.6  | 595,052    |
| Total Liabilities and Surplus   | 24,840,264 | 100.0 | 1,464,334  |

Source: BestLink<sup>®</sup> - Best's Financial Suite

|   |                       |                   | 0.1                | 12/31/2023         | 12/31/2023         |
|---|-----------------------|-------------------|--------------------|--------------------|--------------------|
| Income Statement                                | Non-Life<br>MXN (000) | Life<br>MXN (000) | Other<br>MXN (000) | Total<br>MXN (000) | Total<br>USD (000) |
|   |                       |                   | MXII (000)         |                    |                    |
| Gross Premiums Written                          | 11,672,979            | 862,770           |                    | 12,535,749         | 738,982            |
| Net Premiums Earned                             | 8,537,843             | 824,256           |                    | 9,362,099          | 551,896            |
| Net Investment Income                           |                       |                   | 815,633            | 815,633            | 48,082             |
| Realized capital gains/(losses)                 |                       |                   | 12,163             | 12,163             | 717                |
| Unrealized capital gains/(losses)               |                       |                   | 418,429            | 418,429            | 24,666             |
| Total Revenue                                   | 8,537,843             | 824,256           | 1,246,225          | 10,608,324         | 625,361            |
| Benefits And Claims                             | 4,240,768             | 471,035           |                    | 4,711,803          | 277,761            |
| Net Operating And Other Expenses                | 3,991,175             | 319,771           | 352,409            | 4,663,355          | 274,905            |
| Total Benefits, Claims And<br>Expenses          | 8,231,943             | 790,806           | 352,409            | 9,375,158          | 552,666            |
| Pre-Tax Income                                  | 305,900               | 33,450            | 893,816            | 1,233,166          | 72,695             |
| Income Taxes Incurred                           |                       |                   |                    | 118,633            | 6,993              |
| Net Income before Non-<br>Controlling Interests |                       |                   |                    | 1,114,533          | 65,702             |
| Net Income/(loss)                               |                       |                   |                    | 1,114,533          | 65,702             |
| Courses Boottin L® Bootto Financial Cuita       |                       |                   |                    | •                  |                    |

Source: BestLink<sup>®</sup> - Best's Financial Suite

# **Related Methodology and Criteria**

Best's National Scale Ratings, 05/16/2024

Best's Credit Rating Methodology, 08/29/2024

Catastrophe Analysis in AM Best Ratings, 02/08/2024

Available Capital and Insurance Holding Company Analysis, 08/15/2024

Evaluating Country Risk, 06/06/2024

Scoring and Assessing Innovation, 02/27/2023



Understanding Global BCAR, 08/01/2024

### Additional Rating Types

National Scale Rating for <u>Reaseguradora Patria, S.A. (AMB#086054)</u> is aaa.MX

A Best's Financial Strength Rating opinion addresses the relative ability of an insurer to meet its ongoing insurance obligations. The ratings are not assigned to specific insurance policies or contracts and do not address any other risk, including, but not limited to, an insurer's claims-payment policies or procedures; the ability of the insurer to dispute or deny claims payment on grounds of misrepresentation or fraud; or any specific liability contractually borne by the policy or contract holder. A Financial Strength Rating is not a recommendation to purchase, hold or terminate any insurance policy, contract or any other financial obligation issued by an insurer, nor does it address the suitability of any particular policy or contract for a specific purpose or purchaser.

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